

**WHAT DO YOU SAY WHEN . . .: TALKING TO
PEOPLE WITH CONFIDENCE ON ANY SOCIAL OR
BUSINESS OCCASION**

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Don't people-please There will be the odd occasion when you need to speak your mind or share a point of view that others might disagree. Charm people over by talking about polite, professional and happy things.

So for example, 'Hi Tom, I'm Katy', and then use their name again if appropriate. If, on the other hand, you're grumpy or disinterested – it will be obvious and you won't leave a very good first impression, so smile! Work on your social skills and become comfortable in your own skin. Notice how these questions are open-ended. [The Fix The daily lifestyle email from Metro](#). You have to be someone people instantly like, remember and want to do business. I don't claim to be an expert I still make plenty of mistakes but here are some rules on how to charm anyone...