

# **IS YOUR NETWORKING WORKING?**

**Ginette Hornbuckle**

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That's not how networking works. Networking is about tapping into connections you have to help you get the opportunity to get a job. When they.

Many professionals take advantage of the numerous opportunities to network outside of their workplace, however underestimate the importance of networking at.

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Call them on the phone or shoot them e-mails. View the discussion thread.

When you do meet them -- even though you're not asking them for a job -- remember

Don't forget your college career center -- even if you graduated years ago. Almost three years post grad school, I will slightly reluctantly admit that nine times out of 10, it really is all about who you know. What are the core skills that you bring to the table?

Send them thank-you notes and stay in the loop. Check out career coaches who are trained to do just that. Through your professional brand, you can articulate what you want your employer, colleagues and networking contacts to know about you.